

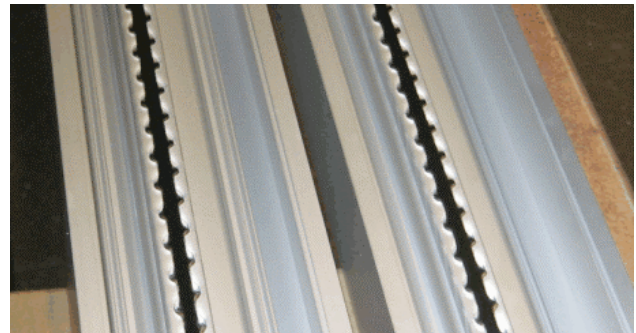
WE ARE EXCITED TO ANNOUNCE THE ADDITION OF THE LANCING PROCESS TO TUBELITE 14000 SERIES P&D PROFILES.

WHAT IS LANCING?

The AZON Lancer provides a proven process which creates a mechanical lock that improves adhesion between the polyurethane polymer and the extrusion surface of the thermal barrier pocket.

Other Benefits:

- Improves linear stability and adhesion of the thermally broken pour and debridge pocket
- Lanced pour & debridge extrusions are compatible with current P&D inventory
- PART NUMBERS WILL REMAIN THE SAME
- NO ADDITIONAL COST TO YOU
- NO ADDITIONAL LEAD-TIME



WHEN WILL THIS CHANGE OCCUR?

PHASE 1

You will begin to see this process addition with orders placed on **10/12/09** and increasing throughout the month of October as prior inventory is depleted. As of **11/16/09**, all of the designated profiles will include this process. Affected shapes are: T14044, T14049, T14110, T14129, T14240, T14241, T14248, T14300, T14301, T14303, T14306, T14310, T14311, T14312, T14313, T14321, T14322, T14323, T14329, T14332, T14336, T14340, T14356, T14366, T14629, T14642, T14648.

PHASE 2

Some existing extrusions will require re-tooling to accommodate the lancing process. These shapes are scheduled to be converted by Q1 of 2010. They include: T14055, T14249, T14251, T14259, T14649, T14659, T14143, E14643. Sill flashings that currently have a TA prefix, will change to T after conversion to the thermal lance process. A communication will be issued prior to this change.

Tubelite is committed to your success as seen in our continual pursuit of product and process improvements that will provide you with the competitive edge.

Please contact your Sales Representative or Client Services if you have any questions.

Yours truly,



Mary Olivier
Marketing/Client Service Manager